

This document is meant as a guide and should not be directly shared with customers.

Convert more sales with a server for every need

Discover the diverse
Lenovo® ThinkSystem®
server portfolio, powered
by Intel® Xeon® processors

Use this quick-reference battlecard to accelerate your sales opportunities with Lenovo servers, powered by Intel® Xeon® processors. Our server portfolio can meet every customer's data demands, providing unsurpassed reliability to drive today's workloads and elevate any size datacenter—even up to AI-enabled powerhouses.

intel
XEON

Powered by Intel® Xeon® processors –
Performance and Efficiency Without Compromise

Smarter
technology
for all

Lenovo



About this campaign



Your target audience

- Chief Technology Officers (CTOs)
- Chief Information Officers (CIOs)
- Information Technology Decision Makers (ITDMs)

From SMEs to large enterprises, there's a Lenovo server for every scenario.



Your opportunity

In 2025, server investments are expected to be a top spending priority for businesses worldwide, particularly AI-optimized servers.¹

From Customer Relationship Management (CRM) to high-performance computing (HPC), Intel® Xeon® 6 leads the industry with exceptional performance for the widest range of workloads. And Lenovo's versatile portfolio of servers, powered by Intel, enable you to capitalize on the growing server market. Add on Lenovo support services, and you can seize even more opportunities.

¹ Gartner, 2024

Product focus

Introducing Lenovo's new portfolio of Lenovo ThinkSystem V4 servers, with Intel® Xeon® 6 processors

Designed for maximum performance, these servers are ideal for the most compute-intensive workloads in cloud, AI, and HPC environments.



NEW:
Lenovo ThinkSystem SR650a V4

[Find out more](#)

Designed to deliver AI power in a dense package

Featuring up to four front-access double-wide GPUs in a compact 2U2S platform without compromising memory capacity

Ideal for engineering, AI modeling, and HPC with high-density GPU compute



NEW:
Lenovo ThinkSystem SR650 V4

[Find out more](#)

Enterprise-IT optimized with AI-ready infrastructure

Designed to provide maximum versatility for running any workload

Delivers 25% more single-wide GPU capacity² for up to 2x computation performance in a compact 2U form factor³

Designed for enhanced performance, these servers are ideal for high-density and scale-out workloads in diverse data center and telco environments.



NEW:
Lenovo ThinkSystem SR630 V4

[Find out more](#)

A space-optimized data-center powerhouse, with up to 16 E3.S drives for 32 TBs of high-speed storage in a super-dense 1U system⁴

Based on two Intel® Xeon® 6700-series processors with the new E-cores

Built for AI inference, S/MLM, VDI, and content delivery—an ideal choice for FinTech, CSPs, and Telcos managing real-time transactions

Support for DDR5 DIMMs to maximize performance of the memory subsystem

² Lenovo Internal data: SR650 V4 based on internal benchmark testing

³ Comparing the SR650a V4 to the SR650 V4, the SR650a V4 with 4x H100 GPUs vs. the SR650 V4 with 2x H100 GPUs provides 2x AI Computation performance

⁴ Lenovo Internal data: SR630 V4 based on internal benchmark testing

Key messages

Capture the market with a versatile server portfolio

Expand your portfolio with servers that suit every requirement



There's a Lenovo server for every scenario

From SMBs to enterprises, Lenovo's servers offer unmatched performance, flexibility, and industry-leading efficiency to meet mission-critical demands with legendary quality and reliability.



New Lenovo ThinkSystem V4 servers

Our latest Lenovo ThinkSystem V4 servers, powered by Intel® Xeon® 6 processors, can handle everything from AI modeling, Gen AI, and enterprise applications to cloud, analytics, and networking.



Support your customers from delivery to management and beyond

With software like Lenovo XClarity®, we provide fast, secure deployment, effortless scalability, and unified management across on-prem, cloud, and co-location environments.

Lenovo Factory Integrated Services enables you to deliver ready-to-deploy systems straight from the factory, and Lenovo Open Cloud Automation (LOC-A) rapidly deploys and manages the lifecycle of on-prem and cloud infrastructure.

And with Lenovo TruScale® Infrastructure-as-a-Service (IaaS), you can support your customers to scale seamlessly, with a cost-effective, consumption-based model.



Conversation starters



Current infrastructure and challenges

What does your existing server environment look like, and what specific performance or efficiency challenges are you facing?

Highlight any system constraints and how Lenovo ThinkSystem servers, powered by Intel® Xeon® processors, can boost performance and efficiency.



Workload priorities

Which workloads or applications are most critical for your organization?

Showcase how Lenovo ThinkSystem models and ThinkAgile™ solutions excel at AI, HPC, virtualization, and business applications, while also offering the ability to scale seamlessly.



AI and HPC adoption

Are you exploring AI use cases or HPC projects that require specialized servers, GPUs, or enhanced cooling solutions?

Point out servers like Lenovo ThinkSystem SC750 V4 Neptune and Lenovo ThinkSystem SR650a V4, highlighting their use of Lenovo Neptune® Liquid Cooling and proficiency for AI and HPC workloads.



Sustainability

Is energy efficiency or reduced power consumption a priority in your IT modernization strategy?

Explore how Lenovo Neptune Liquid Cooling lowers power usage while delivering faster results for workloads like AI and HPC. Back up your statements with Lenovo Neptune Liquid Cooling's awards, such as CRN's 2024 Best Green Energy Product of the Year and 2024 SEAL Sustainable Product Award.⁵

⁵ Lenovo: New 6th-Gen Lenovo Neptune® Liquid Cooling Powers the Era of AI



Consumption-based models

Would a flexible, pay-as-you-grow model for your server infrastructure support your organization's strategy?

Discuss the benefits of Lenovo TruScale IaaS and how it can enable their workload needs through a flexible payment model.



Remote offices

Are you supporting branch offices or locations that need compact, high-performance servers with minimal footprint?

Highlight how systems like Lenovo ThinkSystem ST250 V3 or Lenovo ThinkSystem SR250 V3 offer strong performance in smaller or remote environments.



Technical support

Do you need a team of experts available to ensure your servers maintain uptime throughout the year?

Explain how Lenovo's Premier Support Services, including Premier Support for Data Centers, take the worry and hassle out of keeping hardware up and running with consultants available to support 24x7x365.



Deployment and management

How do you handle server deployment, updates, and management across on-prem, cloud, or co-location environments?

Showcase how Lenovo XClarity® offers fast, secure deployment, effortless scalability and unified management across on-prem, cloud, and co-location environments. AI-powered predictive analytics can also keep them productive for longer.

Explain that the server portfolio is also easy for your customers to manage, with LOC-A software rapidly deploying and managing the lifecycle of on-prem and cloud infrastructure, regardless of its location.



Security and reliability

What security, reliability, or compliance measures are essential for your deployments?

Explain that Lenovo ThinkSystem servers provide the best reliability among all x86 servers for the 10th consecutive year, and the best x86 server security for the last five years,⁶ with Lenovo ThinkShield® security software preventing, detecting, and remediating attacks.

⁶ <https://lenovopress.lenovo.com/lp1116.pdf>

Objection handling

For maximum performance (AI intensive/heavy HPC)

“Our HPC workloads are extremely data-intensive, and standard servers won’t handle the throughput or memory requirements.”

Your response:

Emphasize how Lenovo ThinkSystem servers with Intel® Xeon® 6 processors (P-cores) are engineered to handle the heaviest data loads in large-scale cloud infrastructures and HPC scenarios. Showcase Lenovo Neptune Liquid Cooling: Illustrate how direct warm water cooling improves performance density while reducing thermal constraints.

Suggest these servers:

Lenovo ThinkSystem SC750 V4 Neptune

A supercomputer, delivering extreme performance and AI acceleration in every core.

[Find out more](#)



Lenovo ThinkSystem SR650a V4

Offers high-density GPU compute in a compact 2U platform, ideal for HPC and large-scale AI modeling.

[Find out more](#)

“We’re concerned about energy costs and the environmental impact of running HPC at scale.”

Your response:

Explain how Lenovo Neptune Liquid Cooling can reduce data center energy costs by up to 40%,⁷ helping to meet sustainability targets without sacrificing performance. Stress how Intel® Xeon® P-cores deliver excellent single-thread performance and integrated AI acceleration, optimizing both performance and power consumption.

Suggest this server:

Lenovo ThinkSystem SC750 V4 Neptune

100% direct warm water cooling for maximum energy savings.

[Find out more](#)



⁷ <https://lenovopress.lenovo.com/lp1603-thinksystem-sd650-v3-server>

For enhanced performance (AI modeling and Gen AI)

“We’re training complex AI models and need a server that won’t stall our progress.”

Your response:

The Lenovo ThinkSystem SR650 V4, powered by Intel® Xeon® 6 processors, supports robust GPU configurations and built-in AI accelerators, minimizing bottlenecks in AI model training. Backed up by Lenovo’s decade-long track record as number one in x86 reliability,⁶ you can ensure critical AI workloads remain stable and productive.

“We need enhanced performance for AI but also want easy management.”

Your response:

Lenovo XClarity provides a unified interface for updates, deployments, and monitoring, while Lenovo Premier Support Services, including Lenovo Premier Support for Data Centers, minimizes downtime with consultants available 24x7x365.



For heavy enterprise (cloud/analytics/networking)

“We need a secure, scalable platform for cloud and analytics but worry about integrating with our current environment.”

Your response:

Lenovo's versatile servers with Intel® Xeon® E-core or P-core options ensure seamless compatibility with existing infrastructure and containers. Lenovo XClarity consolidates oversight across on-prem and multi-cloud, reducing complexity and deployment friction.

Suggest these servers:



Lenovo ThinkSystem SR630 V4

Space-optimized 1U system with E-cores for efficient, high-density workloads in analytics or cloud environments.

[Find out more](#)



Lenovo ThinkSystem SR650 V3

A 2U, 2-socket rack server supporting multiple workloads such as virtualization and databases.

[Find out more](#)

“We have stringent compliance and security needs for mission-critical applications.”

Your response:

Lenovo ThinkSystem servers provide the best reliability among all x86 servers for the 10th consecutive year, and the best x86 server security for the last five years,⁶ with Lenovo ThinkShield security software preventing, detecting, and remediating attacks.

Suggest these servers:



Lenovo ThinkSystem SR650 V3

Handles heavy enterprise workloads with flexible GPU and memory configurations.

[Find out more](#)



Lenovo ThinkSystem ST650 V3

A 4U rackable tower featuring hot-swap components for resilient, enterprise-grade performance.

[Find out more](#)

For enterprise workloads

“We don’t have HPC or intense AI needs, but we need a stable server for everyday enterprise apps.”

Your response:

Emphasize the versatility of Lenovo’s V4 and V3 ThinkSystem servers, and how they can handle diverse workloads, like databases, virtualization, office apps, and moderate analytics—all on one platform.

Suggest these servers:



Lenovo ThinkSystem SR630 V3

A 2U rack server with 5th Gen Intel® Xeon® Scalable processors for broad workload coverage.

[Find out more](#)



Lenovo ThinkSystem SD530 V3

Ultra-dense, two-socket system delivering strong performance for multiple general-purpose tasks.

[Find out more](#)

“We worry about overpaying for features we won’t use, like advanced HPC or AI accelerators.”

Your response:

Intel® Xeon® E-core options let you focus on efficiency and standard enterprise performance without the extra HPC hardware overhead. If future AI or HPC needs arise, you can easily scale your Lenovo ThinkSystem server to match your needs.

Suggest these servers:



Lenovo ThinkSystem SR630 V3

Balanced performance and security for day-to-day workloads like cloud, VDI, and databases.

[Find out more](#)



Lenovo ThinkSystem ST650 V3

A 4U rackable tower that can handle enterprise apps in stand-alone or rack-mounted setups.

[Find out more](#)

For emerging enterprises/SMBs

“We’re a growing business, and it’s vital we have a server that can evolve with us.”

Your response:

The performance-optimized Lenovo ThinkSystem V3 portfolio is built to handle general-purpose workloads and designed to scale with growing enterprises like yours. They’re powered by Intel® Xeon® processors, ensuring you’ll get a flexible, efficient solution that adapts to your evolving workload demands—supporting your business now and in the future.

Suggest these servers:



Lenovo ThinkSystem ST250 V3

A single-socket tower, which can also rack-mount, perfect for growing enterprises or branch offices.

[Find out more](#)

Lenovo ThinkSystem SR250 V3

A 1U rack server with up to 128 GB ECC memory, delivering reliability in a compact form.

[Find out more](#)

“We can’t afford a large up-front investment or ongoing complexity.”

Your response:

Highlight how Lenovo’s ThinkSystem V3 portfolio provides enterprise-grade performance alongside easy deployment and maintenance. We have servers to suit businesses of every size, so we can support any business as it grows.

Also reference our Lenovo Premier Support Services, which provide 24/7 expert support to keep hardware running smoothly and maximize uptime.

Suggest these servers:



Lenovo ThinkSystem ST250 V3

Ideal for remote applications and branch offices, and entry-level AI inferencing.

[Find out more](#)

Lenovo ThinkSystem ST50 V3

An entry level, single-socket tower server that’s right-sized for growing enterprises, educational institutions, and branch offices.

[Find out more](#)



**For further support and
information, please contact
your Lenovo Account Manager.**

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Performance and Efficiency Without Compromise**

**Smarter
technology
for all**

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